Rep Order# 9753385 Ver# 3 **Mod**# 1 Status Confirmed Traffic Order# 1324245 **Printed:** 08/10/2012 10:20 AM EC'd Yes Last Received: 08/09/2012 10:29 PM **Showing Buylines:** All Rep Revised Lines WPGH-TV PITTSBURGH, PA ) NATIONAL MEDIA INC Rep Firm Station Agency ) POLITICAL ISSUE GROU 815 SLATERS LANE Advertiser ( Sales Office ( ) WASHINGTON ALEXANDRIA, VA 22314 ) KATHRYN SARDINSKY **Product** NRCC-IE Salesperson ( Estimate# 2595 Agency C/P1/P2/E 155/426/2595 **Buyer** BEN ANGLE Flight Dates 08/24/2012 - 08/30/2012 Salesperson Phone# 202-955-5342 Phone# **Hiatus Weeks** Salesperson FAX# Fax# \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\* Contract Coversheet \* V3 8/8 SEE LNS 3-5 PLS CF -THANKS - KAT

\*ADD \$3000 NT \$10600

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

1 of 3

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**Showing Buylines:** All Lines

WPGH-TV PITTSBURGH, PA Station

Advertiser ) POLITICAL ISSUE GROU

**Product** NRCC-IE 2595 Estimate#

BEN ANGLE **Buver** 

Phone# Fax#

) NATIONAL MEDIA INC Agency 815 SLATERS LANE

ALEXANDRIA, VA 22314 Agency C/P1/P2/E 155/426/2595

Flight Dates 08/24/2012 - 08/30/2012

**Hiatus Weeks** 

Rep Firm

Sales Office ( ) WASHINGTON

Salesperson ( ) KATHRYN SARDINSKY 2 of

Salesperson Phone# 202-955-5342

Salesperson FAX#

## --- CONTRACT COMMENT ---

217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ COMMUNICATIONS, INC. (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

Ln	Dates	Time	Program	Len	Rate	Day	Spots/Week	# of Weeks	Total Spots	Total Cost
1	08/25-08/25	330P-7P	MLB: STL / CIN	:30	\$300.00	SA	2	1	2	\$600.00
2	08/26-08/26	4P-7P	NFL PRESEASON: SF / DEN	:30	\$2,500.00	SU	1	1	1	\$2,500.00
3	08/24-08/30	10P-11P	NEWS	:30	\$900.00	F,M-TH	5	1	5	\$4,500.00
4	08/24-08/30	6P-630P	BIG BANG	:30	\$600.00	F,M-TH	2	1	2	\$1,200.00
5	08/24-08/30	630P-7P	2.5 MEN	:30	\$600.00	F,M-TH	3	1	3	\$1,800.00

## ---REPORT TOTALS---

Report Totals: 13 / \$10,600.00

## ---SALES MONTHLY TOTALS---

Sep 12: Aug 12: 5 / \$4,600.00 8 / \$6,000.00

Sales Totals: 13 / \$10,600.00 Station Totals: 13 / \$10,600.00 Lines not sent/rcld/rtrn: 0 / \$0.00

## ---COMPETITIVE---

\$66,250 0 % Market Totals CABL 0 % KDKA 34% UNKN 0 응 WPGH 16%

0 응 25% 25% WPMY WPXI WTAE

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**Showing Buylines:** All Lines

WPGH-TV PITTSBURGH, PA ) NATIONAL MEDIA INC Station Agency ) POLITICAL ISSUE GROU 815 SLATERS LANE Advertiser (

NRCC-IE ALEXANDRIA, VA 22314 **Product** Estimate# 2595 Agency C/P1/P2/E 155/426/2595

**Buyer** BEN ANGLE Flight Dates 08/24/2012 - 08/30/2012

Phone# **Hiatus Weeks** 

Fax#

---COMPETITIVE COMMENTS---WPGH = 199700

WPXI = 300250 WTAE = 297525KDKA = 408000

TTL = 1206300

null Books RA35+ Demos

Rep Firm

) WASHINGTON Sales Office ( Salesperson ( ) KATHRYN SARDINSKY

Salesperson Phone# 202-955-5342

Salesperson FAX#